



Discover our vision of

GO TRAVEL
SunMedair Group



Powering Corporate Travel since 1992

Go Travel SunMedair Group

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romania@globalstartravel.com
www.corporate.gotravel.ro



Over 30 years of corporate travel experience at your service for

- **Business Travel**
- **Corporate Travel Management**
- **Meetings, Incentives**
- **Conferences & Events**





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What we do

We specialize in providing a **complete travel management service** covering all your business travel requirements.

Expertise

We combine unsurpassed expertise, years of experience, and a vast network of worldwide contacts to create a **tailor-made solution for each of our clients**.

Personal Service

Renowned for our excellent personal service, we constantly strive to deliver the **best and most efficient travel management solution**.

Travel Advice

Our ability to provide full and impartial travel advice means that our clients gain **access to the widest range of travel services** and the most up-to-date information.

Management

Our first-class account management means **we take care of all your travel requirements**, allowing you to take care of your business.





GlobalStar Travel Management Exclusive Partner Romania & Moldova

**85
Countries**



**3,500
Locations**



**\$14 Billion
Turnover**



Being part of the GlobalStar network allows us to **implement innovative and comprehensive approaches for complex travel** requirements, championed by consistent support levels and cohesive solutions around the world.

We design bespoke **travel management programs for SMEs through to large multinational companies** and our experience of travel program management has shown that organizations can achieve best-in-class incremental savings of up to 25%.

Facts and Figures



We have been operating on the **Romanian travel market since 1992.**



Our 3 offices are located in **Bucharest, Constanța and Chișinău.**

We have access to over **1,000,000 hotels** and more than **550 airlines.**



In 2021 we have **booked over 46,000 hotel nights** and over 9,000 flights.

We are **managing business travel** for over 6,100 companies.



We are serving **over 30,000 travelers** on a yearly basis.

We are **employing 50 travel consultants** and staff members.



Our **total business revenue for 2021** was 12 million Euro.



Why us

We understand the challenge

Travel is the 3rd largest expense in a company, and the most challenging to manage. Our approach combines the **strategic thinking of 40+ senior travel consultants'** expertise, with a complex inventory.

We deliver on our promises

Business meeting or off to an exotic island? **We are ready to accompany your every step.** When you return, don't forget to share your travel experience with us, this helps us at getting better.

We are constantly evolving

Our business relationships are a cyclical process of improving our services because as **your organizational need evolve also, our processes adapt instantly.**

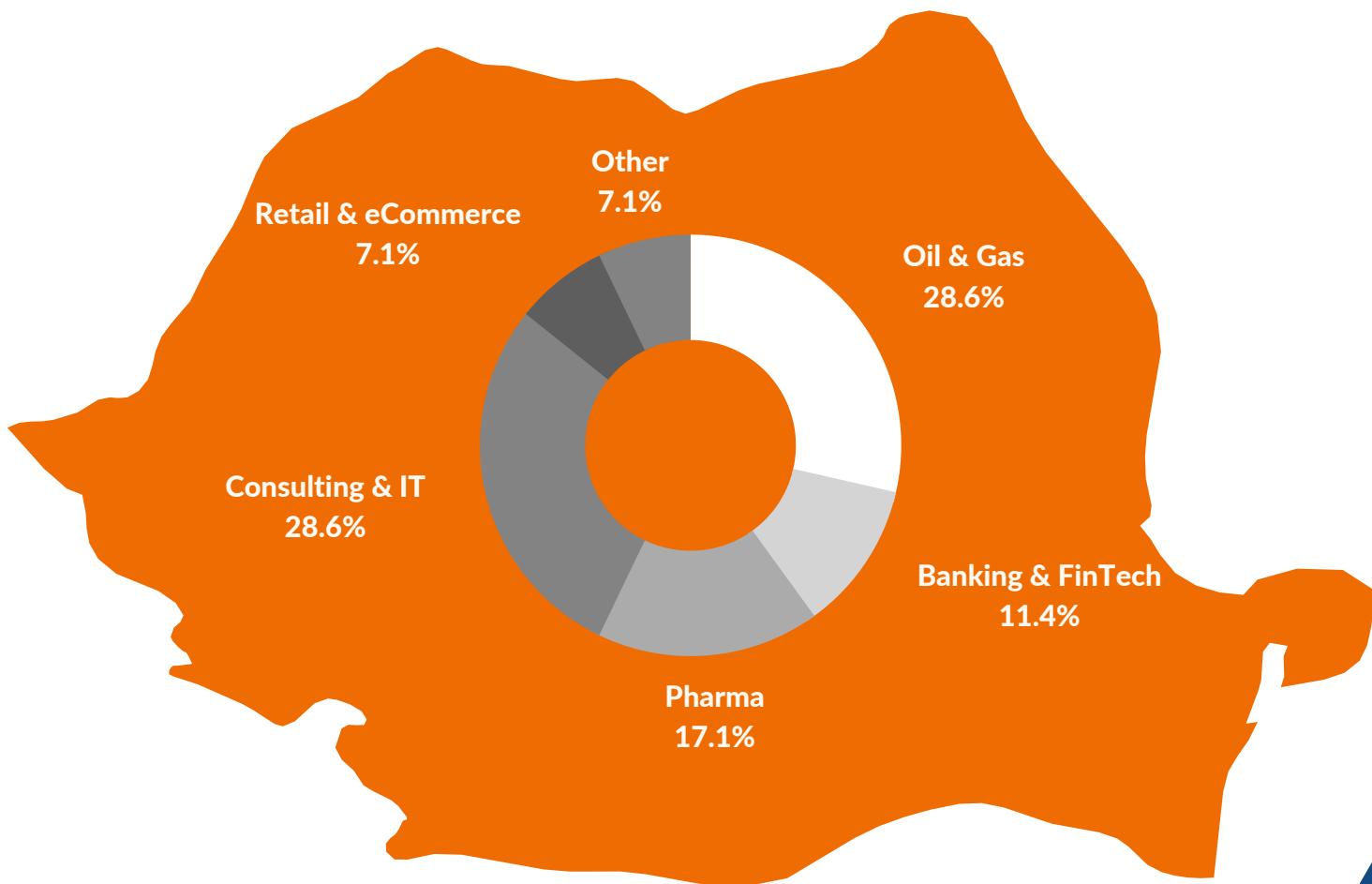
Global expertise delivered locally

Our exclusive partnership with GlobalStar is **a recognition of outstanding reputation and represents a warranty for our clients,** of end-to-end travel services integrated into a unique value chain.

Our customers



We provide corporate travel management solutions and services to **customers around the country, ranging from all industries and sizes.**



Travel Booking & Management



Simply put, we look to go beyond the norm in everything we do. From booking your journey to walking back through the front door of your home, **we make sure your travels are swift and enjoyable.**





Account Management

We recognize that each customer is unique, and the best way to serve your distinct business needs is to **offer tailored service through an accomplished Account Management team.**

Every company has its own objectives. We get it. That's why we help you **create a customized travel program** that meets your needs. Whatever you need. We do it!

Our account management service is personal and it includes:

- Dedicated Account Manager
- Flexible payment solutions
- Meeting KPI's on service and reporting
- Analyzing and monitoring spend and destination patterns
- Travel policy consultancy & compliance
- Regular robust reviews to increase savings
- Analysis of 3D Management Reporting
- Introducing global partnership benefits
- Defining if an online tool would be your best option
- Negotiating with hotels, airlines, and other industry suppliers
- Carbon footprint reporting
- Identify the best-dedicated member of the team to work with you
- Support procurement & adoption processes
- Duty of care 24/7/365
- Emergency travel alert service & crisis management
- Traveler profiles

Full-Stack Technology



We have ongoing long-term partnerships with over **80 global & local travel** suppliers, as well as with **technology developers** that complement our IT infrastructure. We have invested over 1 million euros in a suite of software that will put you firmly in control of every aspect of your meetings, accommodation, and travel spend.

CORPORATE BOOKING PLATFORM

WHOLESALE & BEDBANKS

AGREGATORS & CONSOLIDATORS

RISK MANAGEMENT SOLUTIONS

GLOBAL DISTRIBUTION SYSTEM

BACK & MID OFFICE



Sustainable Corporate Travel

The first steps in reducing your carbon footprint

The business travel industry is about to enter a new era, as the pandemic has changed the way we work and has also reordered our priorities.

Business travel represents a vital practice for any organization. The ability to visit customers, attend events and conduct face-to-face meetings is essential. But it has to be **done responsibly and sustainably**. Go Travel supports you in **reporting and offsetting your entire business travel carbon emissions**. From your travel bookings data, we'll calculate your carbon emissions using our technology and provide you with the data.



Duty of Care and Risk Management



Knowing your travelers are safe at all times, no matter where in the world they are is crucial. We make this a reality by combining **robust human procedures with innovative technology** to swiftly locate anyone affected by the unforeseen and get them home safely.

The health, safety, and security risks of traveling employees are easy to underestimate and overlook. With the implementation of duty of care laws around the world, multinational corporations should **carefully develop and analyze their travel programs to be sure they fulfill their duty of care** for all employees.

Managing duty of care is part of every stakeholder's responsibility. Everybody within the company, from the CEO, human resources, risk management, legal, operations, finance, and the travelers themselves, **all have responsibility for duty of care.**

Traveler Safety



Crisis Management



Constant Monitoring







Meetings, incentives, conferences and events




Our specialist MICE team delivers **bespoke experience and event services**, from arranging corporate meetings at unique venues, to full-blown international incentives.




Our focus is delivering **fantastic meetings and event services that create lasting, meaningful experiences**. We deliver truly memorable occasions while taking charge of any and all challenges.



The value of meetings, events & rewards will guarantee your company reaches your full potential and objectives.



We have a team of **MICE experts who can source venues, plan meetings, and create incredible itineraries** for groups, incentives, and events of any size.



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JOIN OUR COMMUNITY

